



STORAGE & HANDLING

A guide to the CBH supply chain, services and pricing



OCTOBER 2023

Introduction

In an increasingly competitive global environment, we want to continue to ensure that our grain growers and marketers have the most efficient and cost effective supply chain from Western Australia.

Overview of Services

	CBH Integrated	CBH Site Select																						
Overview	Fully integrated service managed by CBH from receival point to export or domestic market.	Service allows for marketers to buy, and growers to sell grain at a site level and maintain site entitlement.																						
Availability	All year round	Growers must nominate to a marketer by 1 February.																						
Grain entitlement	Marketer has port level entitlement with ability to transfer to a site for outturn.	Marketer has site level entitlement.																						
Freight	Grain movement and freight is co-ordinated by CBH. Grower pays freight, except where the marketer pays freight on the growers behalf.	Grain movement and freight can be co-ordinated by the marketer or CBH. Marketer pays freight.																						
Quality optimisation	Full access prior to cut off dates.	No access.																						
Accumulation timeframe	N/A	N/A																						
Minimum accumulation	N/A	N/A																						
Quality testing	Full weighing, sampling and grading of grain deliveries.	Full weighing, sampling and grading of grain deliveries.																						
Grain entitlement flexibility	Grain entitlement can be transferred to CBH Site Select by arrangement between marketer and CBH.	Grain entitlement can be transferred to CBH Integrated by arrangement between marketer and CBH. Grain transferred prior to 1 February will be at published freight rate differentials.																						
Domestic or Site outturn	Available at Domestic Priority Sites for a flat rate fee. All other sites by arrangement for a variable volume based fee.	Available at Domestic Priority Sites for a flat rate fee. All other sites by arrangement for a variable volume based fee.																						
Main fees	<table border="0"> <tr> <td>Grower</td> <td>Fees</td> </tr> <tr> <td>Receival fee</td> <td>From \$12.15 p/t</td> </tr> <tr> <td>Marketer</td> <td></td> </tr> <tr> <td>Storage & Throughput fee</td> <td>\$8.90 p/t</td> </tr> <tr> <td>Port Terminal Shipping fee</td> <td>\$12.75 p/t</td> </tr> </table>	Grower	Fees	Receival fee	From \$12.15 p/t	Marketer		Storage & Throughput fee	\$8.90 p/t	Port Terminal Shipping fee	\$12.75 p/t	<table border="0"> <tr> <td>Grower</td> <td>Fees</td> </tr> <tr> <td>Receival fee</td> <td>From \$12.15 p/t</td> </tr> <tr> <td>Marketer</td> <td></td> </tr> <tr> <td>Site Entitlement fee (from 1 Mar)</td> <td>Variable</td> </tr> <tr> <td>Storage & Throughput fee</td> <td>\$8.90 p/t</td> </tr> <tr> <td>Port Terminal Shipping fee</td> <td>\$12.75 p/t</td> </tr> </table>	Grower	Fees	Receival fee	From \$12.15 p/t	Marketer		Site Entitlement fee (from 1 Mar)	Variable	Storage & Throughput fee	\$8.90 p/t	Port Terminal Shipping fee	\$12.75 p/t
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* Marketers delivers grain using the Non-grower Receival process.

** Total supply chain costs are an estimate only (based on wheat deliveries) and will vary based on individual requirements and use of the supply chain.

The CBH supply chain provides an efficient, integrated service as well as services to provide growers and marketers with greater choice and flexibility for how they would like to use the supply chain, including the opportunity to access lower cost pathways.

CBH Direct Harvest direct to vessel		CBH Direct Post-harvest direct to vessel		CBH Direct High volume direct to vessel	
Service for growers to deliver contracted grain direct to port during harvest, where it is linked to a marketer's Export Nomination.		Service for growers or marketers* to deliver grain direct to port post-harvest, where it is linked to a marketer's Export Nomination.		Service for marketers* to deliver grain direct to port where it is linked to a marketer's Export Nomination.	
Harvest – 16 October to 31 January.		Post-harvest – 1 February to 15 October.		All year round – may be limited at harvest.	
Port level entitlement only.		Port level entitlement only.		Port level entitlement only.	
Grower co-ordinates freight to port with marketer.		Grower or marketer co-ordinates freight to port.		Marketer co-ordinates freight to port.	
Full access prior to cut off dates or nomination.		No access.		No access.	
Grain must be nominated within 21 days prior to the Direct to Vessel Target Date.		Grain must be nominated within 21 days prior to the Direct to Vessel Target Date.		Grain must be delivered within 4-6 days maximum for Kwinana port, and 4-11 days maximum for Geraldton, Albany and Esperance ports from nominated vessel's Fixed ETA.	
N/A		1,000 tonnes per day.		Minimum 2,500 tonnes per day over consecutive days with a 10,000 tonne minimum Export Nomination.	
Full weighing, sampling and grading of grain deliveries.		Full weighing, sampling and grading of grain deliveries. This service is also available without full quality testing (refer to Port Terminal Services Agreement)		Testing for level 1 and 2 contaminants only.	
Vessels can be topped up with CBH Integrated entitlement.		Vessels can be topped up with CBH Integrated entitlement.		No top up available.	
N/A		N/A		N/A	
Grower	Fees	Grower	Fees	Marketer	Fees
Receival fee	From \$12.15 p/t	Receival fee	From \$12.15 p/t	Port Terminal Shipping fee	From \$12.75 p/t
Rebate	\$4.05 p/t	Rebate	\$4.05 p/t		
Marketer		Marketer			
Storage & Throughput fee	\$8.90 p/t	Storage & Throughput fee	\$8.90 p/t		
Rebate	\$3.75 p/t	Non-grower receival fee (if marketer delivers)	\$12.15 p/t		
Port Terminal Shipping fee	\$12.75 p/t	Rebate	\$3.75 p/t		
		Port Terminal Shipping fee	\$12.75 p/t		
Export	\$26.00 p/t	Export	\$26.00 p/t	Export	From \$12.75 p/t

Does not include freight and is exclusive of any Grower Patronage Rebates.



Availability of Services

CBH Integrated is available at all sites in the CBH network ensuring growers can access buyers at every site. The **CBH Site Select** service is available at most sites, except for a small number of sites listed below which will be dedicated to supporting CBH's integrated service. CBH may choose to allow outturns from these sites by arrangement.

Integrated Only Sites

Geraldton Port*	Brookton (KWI)	York (KWI)	Lake Grace (ALB)
Mingenew (GER)	Kellerberrin (KWI)	Albany Port*	Esperance Port*
Kwinana Port*	Merredin (KWI)	Cranbrook (ALB)	

*Ports include associated depots.

Domestic Priority Sites

These are sites primarily for domestic outturns and are available for both the **CBH Integrated** and **CBH Site Select** services. There are no minimum outturn volume requirements and a flat rate Storage & Throughput fee applies per tonne outturned. If entitlement is held at a Domestic Priority Site beyond 1 March the Site Entitlement fee will apply.

Domestic Priority Sites

Avon (KWI)	Carnamah (GER)	Narrakine (KWI)	Wagin (ALB)
Calingiri (KWI)	Corrigin (KWI)	Quairading (KWI)	Metro Grain Centre (KWI)

All other CBH sites are available for outturn but will attract a variable Storage & Throughput fee based on the tonnage outturned per day. Site Entitlement fees also apply from 1 March where site entitlement is held.

Site Entitlement Fee

This fee is calculated on the opening balance of grain in storage (per tonne) at the beginning of each month where grain is held at a CBH receival site (which may include a Port). From 1 August, Carry Over fees will apply as detailed in the full schedule of fees available on the CBH website.

	Applies when there is more than 2,000 tonnes of entitlement at a site, including domestic priority sites.	Applies when there is less than 2,000 tonnes at a site and it is not a domestic priority site.
March	\$0.25	\$1.10
April	\$0.30	\$1.10
May	\$0.35	\$1.10
June	\$0.40	\$1.10
July	\$0.45	\$1.10
August	Revert to Carry Over fee	Revert to Carry Over fee

Storage & Throughput Fee

This fee will apply to each tonne outturned from a CBH site or port for **CBH Integrated** and **CBH Site Select** services. Where grain is outturned from a Domestic Priority Site, or grain is loaded onto a nominated vessel, a flat rate fee will apply with no minimum volume requirements. For all other CBH sites a variable fee will apply dependent on the daily volume outturned.

Domestic Priority Site or Port

Flat Rate Fee \$8.90 p/t

All Other Sites

Variable Outturn Volume Fee	2,000mt and above	\$8.90 p/t
	1,250 – 1999mt	\$9.40 p/t
	750 – 1,249mt	\$9.90 p/t
	749mt or less	POA

Frequently Asked Questions

Can grain be transferred between services?

Grain is able to be transferred between **CBH Integrated** and **CBH Site Select** to meet site outturn requirements by arrangement. Note that transfers from **CBH Site Select** to **CBH Integrated** will be at the published freight rates up to 1 February. After this date, freight will be priced on application.

Will quality optimisation still be available?

Under the **CBH Integrated** and **CBH Direct - Harvest Direct to Vessel** services, growers will still be able to optimise their wheat deliveries. For deliveries linked to the **CBH Direct - Harvest Direct to Vessel** service growers will need to deliver, optimise and nominate their wheat within the 21 days of the Direct to Vessel Target Date.



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